

Final Point Score
Round B4
2004-2005

| Loan Officer | MHP SCORE | Project Name | Project City | Project County | Sponsor Name | Rural | Geog. Loc. (N/S) | Total Units | MHP General Funding | NSSS Funding | Total Amount Requested | TDC | Total Residential Cost | Other HCD Loans | \$70,000,000 |
|--------------|-----------|--|--------------|----------------|--|-------|------------------|-------------|---------------------|--------------|------------------------|--------------|------------------------|-----------------|--------------|
| KG | 150.00 | The Arbors | Rohnert Park | Sonoma | Burbank Housing Development Corporation | N | N | 56 | \$2,855,000 | \$0 | \$2,855,000 | \$12,540,147 | \$11,519,051 | \$0 | \$67,145,000 |
| KT | 150.00 | Divine Senior Apartments | Cloverdale | Sonoma | Domus Development, LLC | Y | N | 32 | \$1,311,650 | \$500,000 | \$1,811,650 | \$5,164,604 | \$5,164,604 | \$0 | \$65,833,350 |
| LB | 150.00 | Giant Road Family Apartments (Round B4) | San Pablo | Contra Costa | East Bay Asian Local Development Corporation | N | N | 86 | \$5,691,565 | \$500,000 | \$6,191,565 | \$24,377,717 | \$24,377,717 | \$0 | \$60,141,785 |
| EA | 150.00 | Jennings Avenue Apartments | Santa Rosa | Sonoma | BRIDGE Housing Corporation | N | N | 70 | \$4,377,448 | \$374,441 | \$4,751,889 | \$18,188,764 | \$18,188,764 | \$0 | \$55,764,337 |
| HL | 150.00 | Las Rosas Court | Shafter | Kern | National Farm Workers Service Center, Inc. | Y | S | 81 | \$3,357,614 | \$0 | \$3,357,614 | \$11,991,898 | \$11,991,898 | \$2,806,784 | \$52,406,723 |
| EA | 150.00 | Monte Vista (Jennings Avenue) | Santa Rosa | Sonoma | Burbank Housing Development Corporation | N | N | 107 | \$5,995,000 | \$0 | \$5,995,000 | \$24,019,804 | \$24,019,804 | \$1,200,000 | \$46,411,723 |
| SW | 150.00 | Northland Village Apartments | Sacramento | Sacramento | Domus Development, LLC | N | N | 144 | \$4,575,000 | \$500,000 | \$5,075,000 | \$21,042,935 | \$21,042,935 | \$0 | \$41,836,723 |
| TM | 150.00 | Palmdale East Q Apartments | Palmdale | Los Angeles | Insite Development, LLC | N | S | 91 | \$2,531,186 | \$500,000 | \$3,031,186 | \$10,205,613 | \$10,205,613 | \$0 | \$39,305,537 |
| CC | 150.00 | Poplar Village | Wasco | Kern | Corporation for Better Housing | Y | S | 64 | \$3,808,878 | \$0 | \$3,808,878 | \$13,701,434 | \$13,701,434 | \$2,800,000 | \$35,496,659 |
| LB | 150.00 | The Courtyards at Cypress Grove (Round B4) | Oakley | Contra Costa | Oakley Cypress Associates, a California L.P. (Roope-Sun, LLC & Housing Assistance Corporation) | N | N | 96 | \$6,094,259 | \$0 | \$6,094,259 | \$27,756,216 | \$27,756,216 | \$0 | \$29,402,400 |
| CM | 150.00 | The Opus at Echo (Round B4) | Los Angeles | Los Angeles | InSite Development, LLC | N | S | 38 | \$1,827,679 | \$500,000 | \$2,327,679 | \$9,586,904 | \$9,586,904 | \$0 | \$27,574,721 |
| FR | 150.00 | Tuolumne Village | Parlier | Fresno | Corporation for Better Housing | Y | N | 106 | \$4,528,500 | \$497,601 | \$5,026,101 | \$16,578,050 | \$16,578,050 | \$2,625,000 | \$23,046,221 |
| BG | 149.62 | Seacliff Highlands (Round B4) | Aptos | Santa Cruz | South County Housing Corporation | Y | N | 39 | \$2,868,318 | \$0 | \$2,868,318 | \$11,662,312 | \$11,662,312 | \$0 | \$20,177,903 |
| CM | 149.31 | Vista Terraza | San Diego | San Diego | The Southern California Housing Development Corporation | N | S | 123 | \$7,000,302 | \$0 | \$7,000,302 | \$37,256,604 | \$37,256,604 | \$0 | \$13,177,601 |
| BG | 149.00 | Sage Canyon Apartments | San Marcos | San Diego | Bridge Housing Corporation-Southern California | N | S | 72 | \$5,112,808 | \$0 | \$5,112,808 | \$20,223,002 | \$20,223,002 | \$0 | \$8,064,793 |
| KG | 149.00 | Ivesbrooks Estates | Lancaster | Los Angeles | Jamboree Housing Corporation | N | S | 72 | \$4,024,440 | \$0 | \$4,024,440 | \$15,937,439 | \$15,937,439 | \$0 | \$4,040,353 |
| CE | 147.50 | New Dana Strand Townhomes | Wilmington | Los Angeles | Mercy Housing California | N | S | 116 | \$7,960,722 | \$500,000 | \$8,460,722 | \$35,449,045 | \$29,635,651 | \$0 | -\$3,920,369 |
| CM | 147.50 | Central Village Apartments | Los Angeles | Los Angeles | Beyond Shelter Housing Development Corporation | N | S | 85 | \$4,568,831 | \$0 | \$4,568,831 | \$18,747,883 | \$34,947,650 | \$0 | -\$8,489,200 |

Total General Amount \$78,489,200
Total NSSS Amount \$3,872,042
Total Requested Amount \$82,361,242

Natural Break

| | | |
|----------|--------------|--------|
| Northern | \$38,296,740 | 48.79% |
| Southern | \$40,192,460 | 51.21% |
| Rural | \$15,874,960 | 20.23% |

* based on General Funds